## **ORDER**

**Orders** Order / Rev: 427805 Alt-Order#: Product Desc: Est. 5315 9/13-9/19 MANAGE ENACHE WXDJ Estimate: 5315 Flight Dates: 09/12/16 - 09/25/16 Primary AE: Carolina Patino Original Date / Rev: 09/06/16 / 09/09/16 Sales Office: **MCGPH** Order Type: **GENERAL** Sales Region: National Agency Name: Media Financial Services **Buying Contact:** Roger Rafson Billing Type: Cash **Billing Contact:** Billing Calendar: Broadcast 1675 Palm Beach Lakes Blvd. WEEKLY Billing Cycle: West Palm Beach, FL 33401 Agency Commission: 15% Advertiser Name: Hillary for America 2016 New Business Thru: Demographic: A35+ Order Separation: 00:30:00 **Product Codes:** PL1 - Candidates Advertiser External ID: P-3 Priority: Agency External ID: Revenue Codes: AGY, FOL, CAND Unit Code: General

| -        |  |
|----------|--|
| 00/40/44 |  |

Bill Plan

| Start Date | End Date | # Spots | Gross Amount | Net Amount |
|------------|----------|---------|--------------|------------|
| 09/12/16   | 09/18/16 | 14      | \$2,300.00   | \$1,955.00 |
| 09/19/16   | 09/25/16 | 3       | \$525.00     | \$446.25   |

| Totals         |         |              |            |        |
|----------------|---------|--------------|------------|--------|
| Month          | # Spots | Gross Amount | Net Amount | Rating |
| September 2016 | 17      | \$2,825.00   | \$2,401.25 | 0.00   |
| Totals         | 17      | \$2,825.00   | \$2,401.25 | 0.00   |

#### **Account Executives**

| Account Executive | Sales Office | Sales Region | Start Date / End Date         | Order % |
|-------------------|--------------|--------------|-------------------------------|---------|
| Carolina Patino   |              | •            | Start Of Order - End Of Order | 100%    |

| Ln Ch                                      | Start    | End                              | Inventory Code                | Break                 | Start/End 1                         | Time Days              | Len Sp | ots | Rate Pri    | Rtg Type | Spots | Amount     |
|--|----------|----------------------------------|-------------------------------|-----------------------|-------------------------------------|------------------------|--------|-----|-------------|----------|-------|------------|
| N 1 WXDJ                                   | 09/13/10 | 6 09/25/16                       | 12a-12a M-SU<br>6a-1a M-F     | CM                    | 6a-1a M-F<br>(6:00 AM-1:0           | MTWTF<br>00 XM)        | 1:00   | 14  | \$175.00P-3 | 0.00 NM  | 14    | \$2,450.00 |
| <u>Start</u><br>Week: 09/1:<br>Week: 09/1: |          | End Date<br>09/18/16<br>09/25/16 | <u>Weekdays</u><br>~TWTF<br>M | Spots/Week<br>11<br>3 | <u>Rate</u><br>\$175.00<br>\$175.00 | Rating<br>0.00<br>0.00 |        |     |             |          |       |            |
| N 2 WXDJ                                   | 09/12/16 | 9 09/25/16                       | 12a-12a M-SU<br>6a-1a SA-SU   | СМ                    | 6a-1a SA-Si<br>(6:00 AM-1:0         |                        | 1:00   | 3   | \$125.00P-3 | 0.00 NM  | 3     | \$375.00   |
| Start<br>Week: 09/19<br>Week: 09/19        |          | End Date<br>09/18/16<br>09/25/16 | Weekdays<br>SS<br>            | Spots/Week<br>3<br>0  | Rate<br>\$125.00<br>\$0.00          | Rating<br>0.00<br>0.00 |        |     |             |          |       |            |
|  |          |                                  |                               |                       |                                     |                        | VII    |     |             | Totals   | 17    | \$2,825.00 |

## Leonel Fong (Miami)

From:

Carolina Patino (Miami)

Sent:

Friday, September 09, 2016 7:16 AM

To:

Leonel Fong (Miami)

Subject:

FW: HFA FL SL Orders 9.13-11,8

Follow Up Flag: Flag Status:

Follow up

Good morning Leo.

Please change all orders for Hillary for America to open the daypart to 6a-1a for both WXDJ and WCMQ. Use the below email as part of the insertion order.

Remember to book as this starts next Tuesday and fix all orders so that Monday falls in the following week as per insertion.

Thanks again.

Carolina Patino
National Sales Manager
SBS Miami & Puerto Rico
cpatino@sbsmlami.com
305-724-9049

From: Roger Rafson [mailto:roger.rafson@genmediapartners.com]

Sent: Thursday, September 08, 2016 10:03 PM

To: Carolina Patino (Miami)

Cc: Joyce Vordenbaum: Leta Mork

Subject: FW: HFA FL SL Orders 9.13-11.8

Carolina,

Please revise the dayparts in your orders for Hillary For America in each of the weekly flights from Sept 13 - Nov 7.

For WCMQ-FM please change the daypart for Tues – Mon 6A-7P to Tues – Mon 6A-1A; and change the daypart for Sa/Sun 6A-7P to M-Sun 6A-1A.

For WXDJ-FM please change the daypart for Tues – Mon 6A-7P to Tues – Mon 6A-1A; and change the daypart for Sa/Sun 6A-7P to M-Sun 6A-1A.

No change in the number of spots; no change in the rates; no change in the total dollars.

Thank you/Gracias.

Roger Rafson

Roger Rafson

SVP Political/Issue Advocacy & Strategic Alliances

genmediapartners.com

McGavren Guild Media | Local Focus Radio | HRN Media Network | MG Malls

campaignrates.com the Political Resources website Now with an Election Countdown Clock!

For help with orders, traffic, etc contact Joyce Vordenbaum joyce.vordenbaum@genmediapartners.com

Radio Still the Cockroach of All Media

Top Radio Formats By Political Affiliation

Over 90% of Adults listen to the radio each week.

Looking Beyond The Spoken Word on Radio to Reach Voters - Nielsen

Ask me about Retargeting for your station and clients!

Proud father alert: our daughter Lilly Rafson and her company Pack Up + Go were recently featured on NBC Nightly

News. Here's their site.

(412) 421-2600 | (412) 421-6001 fax 1439 Denniston St. Pittsburgh, PA 15217

Roger.Rafson@GenMediaPartners.com This is my new email address please update.



## Innovative. Robust. Evolved.

McGavren Guild Media | Local Focus Radio | HRN Media Network | MG Malls



From: Lawson, Colin [mailto:colin.lawson@gmmb.com]

Sent: Thursday, September 08, 2016 6:09 PM

To: Roger Rafson < roger.rafson@genmediapartners.com >

Subject: RE: HFA FL SL Orders 9.13-11.8

That works.

From: Roger Rafson [mailto:roger.rafson@genmediapartners.com]

Sent: Thursday, 08 September, 2016 6:03 PM

To: Lawson, Colin

Subject: RE: HFA FL SL Orders 9.13-11.8

Colin we have a 6A-7P daypart problem with WCMQ-FM and WXDJ-FM in Miami for HFA. See rate card attached.

We can keep the order....the dollars, etc as is if you can live with the weekday spots (\$175 for WCMQ and also WXDJ) being 6A-1A and the weekend rate (\$135 for WCMQ and \$125 for WXDJ) will be OK with a M-Sun 6A-1A daypart.

Let me know if this works for you. Again, it won't change the dollars or the number of spots.

Roger

## Leonel Fong (Miami)

From:

message\_bot@radioexchange.com

Sent: \_

Wednesday, August 31, 2016 11:19 AM

To:

Evelyn Jose (New York); Barry J. Fischer (Corporate); Leonel Fong (Miami); Carolina

Santamarina (Miami); Carolina Patino (Miami)

Subject:

WXDJ-FM has received a NEW order - Hillary for America 2016

## You have received a New Network order from RadioExchange.

Station: WXDJ-FM

Order#: 3137027

Contract #: 4286780

Flight: 9/13/2016-9/25/2016

Total Dollars/Spots: \$2,825.00/17

Advertiser: Hillary for America 2016

Product: Est.5315 9/13-9/19

Salesperson: Roger Rafson

Phone: 412 421 2600

Office: PHILADELPHIA

Comment: This is a new order - it will be sent via email also if you are not on Radio Exchange. Take care not to double book. Please confirm receipt of order in Radio Exchange or by email at <a href="mailto:joyce.vordenbaum@genmediapartners.com">joyce.vordenbaum@genmediapartners.com</a> (with call letters in subject line) within 24 hours. Thank you.

PLEASE CLICK <u>HERE</u> AND LOGIN TO RADIO EXCHANGE **TO GET YOUR ORDER OR GO TO** <a href="https://www.radioexchange.com">https://www.radioexchange.com</a>

STATION: WXDJ-FM ORDER#: 3137027 DATE: 08/31/2016 MARKET: Miami-Ft. Lauderdale-Hollywood. **AMOUNT: \$2,825,00** AGENCY: MEDIA FINANCIAL SERVICES REP: McGavren Guild Media SPOTS: 17 1675 Palm Beach Lakes Blvd **SUITE 1000** WEST PALM BEACH, FL 33401 MOD: Stn Ver: 1 Last: SALES OFFICE: **PHILADELPHIA** SLS PH: 412 421 2600 SALESPERSON: Roger Rafson SLS FAX: 412 421 6001 Roger.Rafson@GenMediaPartners.com ISLS EMAIL: AGENCY: MEDIA FINANCIAL SERVICES AGY CLI: **CONTRACT # FOR INVOICING 4286780** ADVERTISER: Hillary for America 2016 AGY PRD: INVOICE: MEDIA FINANCIAL SERVICES PRODUCT: Est.5315 9/13-9/19 **AGY EST: 5315** 1675 Palm Beach Lakes Bivd **SUITE 1000** WEST PALM BEACH, FL 33401 FLIGHT: 09-13-2016 TO 09-25-2016 [X]Unwired [ ]Spot [ ]Mod TOT#OFWEEKS: 1 PRIM. DEMO: Adults 35+ [X]Cash []Trade SPOT TYPE: SEC. DEMO: LAST SENT: 08/31/2016 10:12

#### **COMMENTS**

WEEK#1

9/12/2016 To 9/19/2016

[Rep Comment] 08/31/2016: This is a new order - it will be sent via email also if you are not on Radio Exchange. Take care not to double book. Please confirm receipt of order in Radio Exchange or by email at joyce.vordenbaum@genmediapartners.com (with call letters in subject line) within 24 hours. Thank you.

THIS IS AN UNWIRED NETWORK ORDER. SEND AFFIDAVITS TO MFS AT THE ADDRESS ABOVE OR ELECTRONICALLY BY THE 3RD OF THE MTH AFTER THE BROADCAST MTH HAS AIRED AS BILLING BEGINS AT MONTH'S END. MFS ELECTRONIC INVOICES: RADIOINVOICES.COM: RI12580 OR 9912580; MARKETRON: 120873; EMEDIATRADE: EMT10263.

ONLY UPON PAYMENT FROM THE AGY WILL MFS REMIT TO STATION. PAYMENT TO STATION WILL BE PROCESSED WITHIN 7 DAYS AFTER RECEIPT FROM AGENCY.

| МС | LN | DPT CD | DAYS     | START  | END<br>TIME | LEN | START     | STOP      | SP/WK       | RATE  | WEEKLY<br>TOTAL |
|----|----|--------|----------|--------|-------------|-----|-----------|-----------|-------------|-------|-----------------|
|    | 1  |        | TuWThF/M | 6:00AM | 7:00PM      | 60  | 9/12/2016 | 9/19/2016 | <b>J</b> 14 | \$175 | \$2,450         |
|    | 2  |        | SS       | 6:00AM | 7:00PM      | 60  | 9/17/2016 | 9/18/2016 | <b>J</b> 3  | \$125 | \$375           |

WK TOT \$2,825.00

| TOTAL | Sep      |   |   |  |  |      |         | i |      | Total    |
|-------|----------|---|---|--|--|------|---------|---|------|----------|
| SPOT  | 17       | • | - |  |  |      |         |   |      | 17       |
| CASH  | 2,825.00 |   |   |  |  |      | <b></b> |   | _    | 2,825.00 |
| TOTAL | 2,825.00 |   |   |  |  | **** |         | • | <br> | 2,825.00 |

WK TOTAL SPOTS 17

# AGREEMENT FORM FOR POLITICAL CANDIDATE ADVERTISEMENTS

(check applicable box)

FEDERAL CANDIDATE

| STA' | TF# | COL | CANDID | ATE          |
|------|-----|-----|--------|--------------|
| 01/  |     | ··· | UMUNUL | <b>~ 1</b> L |

|                     |   |                |  | rge During A<br>ertification ( |  |
|---------------------|---|----------------|--|--------------------------------|--|
| Station and         | Location:                                 |                |  | Date:                          |  |
| I, GMMB             |   |                |  |                                |  |
|                     |   | y for Ame      |  | <u></u> -                      |  |
| a legally qual      | lified candidat                           | e of the Den   | nocratic                               |                                |  |
| political party     | for the office                            | of: Preside    | ent of the I                           | <b>United Sta</b>              | tes  |
| in the Gene         |   | <del></del>    | ·                                      |                                | and the state of t |
| election to be      | held on: 11                               | /8/2016        | ······································ |                                | -  |
|                     |   | ime as follows | ************************************** |                                |  |
| Broadcast<br>Longth | Time of<br>Day,<br>Retation or<br>Package | Days           | Class                                  | Times per<br>Week              | Number of<br>Weeks   |
| As                  | ORDERE                                    |                |  |                                |  |

Attach proposed schedule with charges (if available):

| I represent that the payment for<br>by:<br>Hillary for America                           | r the above described broadcast tim   | e has been furnished                      |
|--|---|---|
| and you are authorized to anno represent that this person or en                          | unce the time as pald for by such patity is either a legally qualified candition of the legally qualified candidate | date or an                                |
| The name of the treasurer of the Jose H Villarrea  | e candidate's authorized committee  | is:                                       |
| This station has disclosed to me classes and tates; and discount to federal candidates). | a its political advertising policies, inc<br>t, promotional and other sales practi                                  | luding: applicable<br>ces (not applicable |
|  | SCRIMINATE OR PERMIT DISCRI   |   |
| To Be Signed By  | Candidate or Authorized Co  | mmittee                                   |
| 6/15/20/16   | Dumes   | hantand Maan Bryen                        |
| Date   | Signature   |   |
| To Be Si   | gned By Station Representative  |   |
| ☐ Accepted   | ☐ Accepted in Part  | ☐ Rejected                                |
| Signature  | Printed Name  | Title                                     |

## FEDERAL CANDIDATE CERTIFICATION

In Order For Federal Candidates To Receive The Lowest Unit Charge

| During A Political Window, The Following Co  | · 100   |
|--|---|
| , Hillary for America  | de Verse es l'agre s'acces, a s'adi en s'ong acces de l'acces |
| (name of federal candidate or authorized committee) here programming to be broadcast (in whole or in part) pursua  |   |
| does   | does not  |
| refer to an opposing candidate (check applicable box) programming that does refer to an opposing candidate:  | . I further certify that for the                              |
| (check applicable box)   |   |
| the radio programming contains a personal audio stat<br>identifies the candidate, the office being sought, and that<br>the broadcast.  |   |
| the television programming contains a clearly identifia image of the candidate for a duration of at least four second displayed printed statement identifying the candidate, that broadcast, and that the candidate and/or the candidate's of the broadcast. | nds, and a simultaneously<br>the candidate approved the       |
| Mun - Authoriza 1  | Udm Anger   |
| signature of candidate or authorized   | committee   |
| Janiel Jester  | 6/15/2016   |

#### AGREED UPON SCHEDULE

## (TO BE FILLED IN ONLY IF STATION DOES NOT ACCEPT ALL OF CANDIDATE'S REQUEST)

| Broadcast<br>Length | Time of Day,<br>Rotation or<br>Package | Days | Class | Times per<br>Week | Number of<br>Weeks |
|---------------------|--|------|-------|-------------------|--------------------|
|                     | AS ON                                  |      |       |                   |                    |

Attach proposed schedule with charges (If available):

#### AFTER AIRING OF BROADCASTS:

Attach involces or Schedule Run Summary to this Form showing:

- 1) actual air time and charges for each spot;
- 2) the date(s), exact time(s) and reason(s) for Make-Good(s), if any; and
- 3) the amount of rebates given (identify exact date, time, class of broadcast and dollar amount for each rebate), if any.

Note: Because the FCC requires that the political file contain the actual times the spots air and the rates charged, that information should be included in the file as soon as possible. If that information is only generated monthly, the file should include the name of a contact person who can provide the times that specific spots aired and the rates charged. The FCC's online political files include a folder for "Terms and Disclosures." NAB suggests that, for stations subject to the online public file rule, the names of contact person(s) be placed in that folder.